

41 YEARS OF GUIDANCE, SERVICE AND EXPERTISE

MAGA
Long Term Care Planning



www.magaltc.com | [\(800\) 533-6242](tel:(800)533-6242) | maga@magaltc.com

Dear Clients, Colleagues and Friends,

You've undoubtedly heard that Genworth Financial has agreed to be purchased by China Oceanwide Holdings Group Co. You may be wondering how this will affect you or your clients' Genworth Long Term Care Insurance policies, as well as Genworth's continued role in the LTCI industry.

To that end, we are providing you with a summary document provided to us by Genworth. There is no substitute for firsthand information. Please note that this attachment is not for public consumption, but is intended solely for insurance and financial professionals.

[Download Genworth Q&A](#)

In short, nothing will change for Genworth policyholders at this time. Genworth will continue to service inforce policies and pay policyholder claims as before. It will also remain in the LTCI market and continue to sell its current products.

If you still have questions after reading the attached document, we will be happy to answer them. Please don't hesitate to call or email us

We're Here to Help

Please contact us with questions, comments, or even just to say hello.



Murray A. Gordon
CEO and Founder

*41 years of experience in a
42 year old industry.
2015 Recipient of Lifetime
Achievement Award in
Entrepreneurial Excellence*

murray@magaltc.com



Brian I. Gordon, CLTC
President

*Ranked #5
Asset-based Producer*
Ranked Top 15
Traditional LTCI Producer**

brian@magaltc.com



Peter R. Florek, CLTC
Vice President

*Ranked #2
Asset-based Producer*
Ranked Top 30
Traditional LTCI Producer**

peter@magaltc.com

* Source: AALTCI 2015-2016 Sourcebook

---- Praise for MAGA ----

"MAGA, Ltd. is an important resource that helps me meet the needs of my clients. I value their expertise regarding long term care insurance, their access to multiple insurers, and their commitment to do what's best for the client. I appreciate their professionalism, excellent response time, and follow-through.

My professional relationship with MAGA not only helps me better serve my clients but contributes to my success as a financial planner."

- Linda Y. Leitz, CFP, EA

Co-Owner, It's Not Just Money, Inc

SERVING

- Consumers
- Employers & Professional Groups
- Financial Advisors, CPAs and Attorneys

Ask us about

**traditional LTCI &
asset based/hybrid plans**

We work with

**highly-rated insurance carriers
in order to serve our
clients' best interests.**

Licensed Nationally

in California DBA

MAGA proudly supports these organizations:



www.magaltc.com | [\(800\) 533-6242](tel:8005336242) | maga@magaltc.com

MAGA Ltd., 2610 Lake Cook Road, Suite 250, Riverwoods, IL 60015